



# Cloud Landing Zones Done Right

## Enterprise Scale

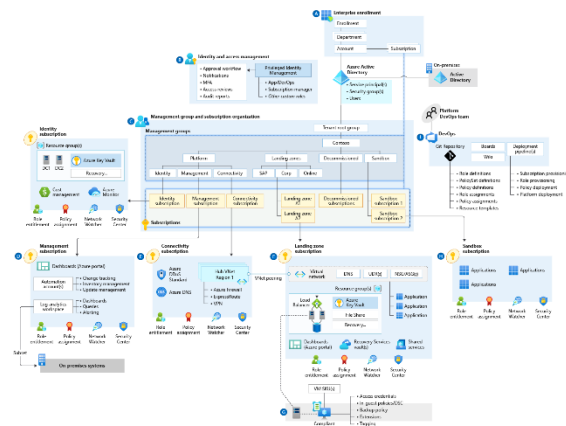
Enterprise-Scale is an architecture approach and reference implementation that enables effective construction and operation of your Azure environment.

## Enterprise-Scale Architecture

Provide principles that helps you customize a cloud design that can scale with your needs.

## Enterprise-Scale Design Principles

- ✓ Enable Autonomy for Innovation and Transformation
- ✓ Security and Compliance By-Default.
- ✓ Governance At-Scale with Sustainable Cloud Engineering



At QRatify we have learnings from some of the largest customers on Azure and have extensive experience within Oil & Gas, Retail, Banking, Shipping and Pharma to mention a few. Working with these customers they move from an unknow state to a state where there was clarity and direction for where they needed to take their cloud strategy and design. Furthermore, we helped many large customers reviewing their current design with evaluation on risk and mitigation steps for design areas reviewed.

## Key Challenges with defining the right cloud for you!

**Architecture Complexity:** Many Azure Customers lack the required level of understanding and experience on Azure. The mismatch between on-premises infrastructure and cloud-design considerations creates dissonance and friction with respect to defining architectures and standards for their migration to the cloud. They are struggling with the translation of their requirements to Azure concepts, capabilities, constructs, and security models.

**Operating Compatibility:** Existing approaches and functions for the traditional delivery and management of IT services are not compatible with the Azure platform and cloud operating models. When combined with a lack of skills and experience, customers are struggling to define and therefore transform their operating model to manage and support large-scale cloud infrastructure.

**Lack of Trust and Desire for Control:** The absence of a precise and detailed cloud architecture that is compliant with Azure customers' requirements, and the lack of a well-defined operating model to support such a platform, leads the IT department within a company to not trust Azure and instead strive to maintain full control. This often involves building 'walls' and complicated processes which ultimately get in the way of business lines adopting Azure.



### Enterprise Scale workshop

Walkthrough of key design principles to ensure that the right decisions are made.

### Experience from very large implementations

QRatify has experience from some of the largest customers migrating their workloads to Azure.

### Cloud SOLUTIONS

QRatify has over 50 years' experience working at or working very closely with Microsoft engineering since the early days of Cloud. Bringing these learnings to our customers is a key goal for our business.

For more information on any of our products or services please visit us on the Web at:

[www.QRatify.com](http://www.QRatify.com)

## How can we help you?



At QRatify we have experience from building some of the largest Landing Zones on Azure. Some of these customers are now spending millions USD every month on Azure.

QRatify co-founder was part of the team that developed and designed the Enterprise Scale Landing Zone concept under Microsoft Azure CAF and have helped implementing this framework at customers in the following areas.

- ✓ Large -Pharma customer in Switzerland
- ✓ Large Retailer in Sweden
- ✓ Large Bank in the UK and NL.
- ✓ Large Travel customer in France

Working with customers around the world one of the hardest things large customers faces is how to form their cloud teams. Many customers follow the traditional model from on-prem but quickly discovers that this model does not work in the cloud, QRatify has deep experience in helping customers finding the right team model that fits their cloud strategy and vision for their workloads landing in the Cloud.

## Areas of interests

- Would you like to get confirmation or advise if you have made the right design decisions for your Clouds?
- Have you suffered from down time and want to build a more resilient infrastructure?
- Are you concerned about if your cloud is secure enough and conforms with the requirements and expectations from the business?
- Are you struggling with operating the cloud and do not feel you get the benefits you were promised moving to the cloud?
- Do you have an overview of who is consuming what in the cloud and do you feel there is the right transparency and fairness around cost?

### SERVICES AVAILABLE

- Design Review
- Customer workshop
- Cloud Operations guidance
- Governance & Security Design
- Cloud Team Structure
- Cloud Subscription Management
- Cloud Resiliency & Disaster Recovery



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